



Stefan Spohr
Partner, Regional Leader UK/Ireland & Industry Leader Financial Services

Stefan Spohr is a Partner and the Regional Leader of the UK & Ireland as well as the Industry Leader Financial Services for BearingPoint, a partner-owned firm with European roots and global reach providing business consulting services to Global 2000 companies and government organisations. Appointed as Regional Leader in March 2008 and Industry Leader for Financial Services in July 2012, he has 20 years of experience in the consulting industry. Mr. Spohr is also a member of BearingPoint's Management Committee.

Mr. Spohr is responsible for BearingPoint's day-to-day operations in the UK & Ireland across the firm's three major industry verticals in Public Services, Financial Services and Commercial Services. He also leads the firm-wide Financial Services practice across regions and industry segments in Banking, Insurance and Capital Markets. In these positions, he is focused on growing revenue, building client relationships and driving profitability.

Before moving to the UK & Ireland, Mr. Spohr led BearingPoint's Business Transformation practice in North America supporting clients in multiple industry sectors in the improvement of their global operating model, business processes, organisational structure and sourcing efforts.

Prior to joining BearingPoint in 2005, Mr. Spohr was a Partner in A.T. Kearney's Financial Institutions Group in New York. In addition to his account responsibilities in Financial Services, he also co-led the Global Sourcing Advisory practice across industry sectors. During his consulting career, he has gained extensive experience working globally and serving clients in large transformation initiatives across North and South America, Europe and Asia.

Mr. Spohr is the author of many articles and white papers, has spoken widely at conferences and is frequently quoted in the news media. He received an MIA from Columbia University in New York and a BA in Economics from Indiana University in Bloomington. Additionally, Mr. Spohr is fluent in German.

BearingPoint is a business consultancy with €500M in revenue and 3,250 employees. The firm has a 110-year heritage as a trusted business adviser helping clients solve their most pressing challenges.